

COMPANY INTRODUCTION 2025 Brand story



# Since 1994, Cosmetics that Go Beyond the Basics.

Since the time when the concept of natural cosmetics was unheard of, All Natural has been developing safe and gentle cosmetics based on natural extracts and natural preservative technology. We hold patents on cosmetic compositions, and we are committed to advanced R&D that enhances skin's natural beauty and health.







COMPANY INTRODUCTION 2025 Brand story 4

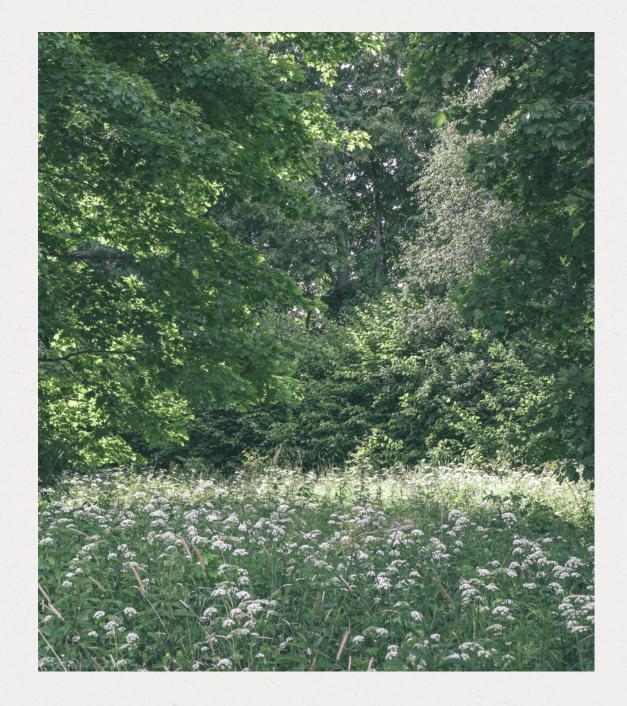
# Abundance and Comfort from Nature

To everyone exhausted by repetitive routines, All Natural offers comfort and abundance. All Natural crafts and distributes products with ingredients from nature, telling an honest story built over 30 years to touch hearts and inspire emotional experiences.

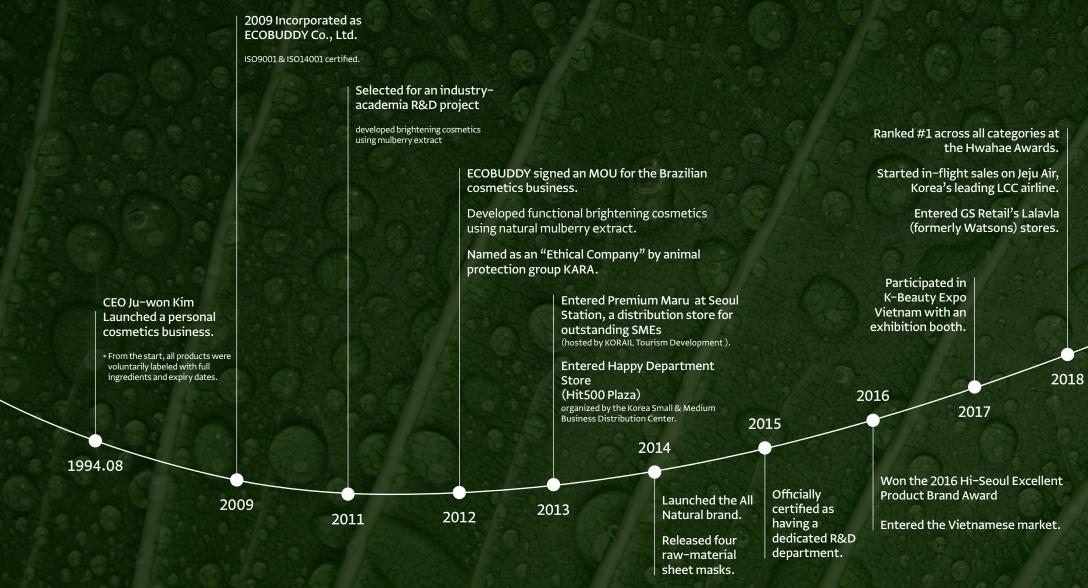
All Natural is a local beauty brand that reinterprets Korea's regional specialties into premium skincare. We collaborate with local farms to promote mutual growth and deliver trusted, locally sourced premium beauty.

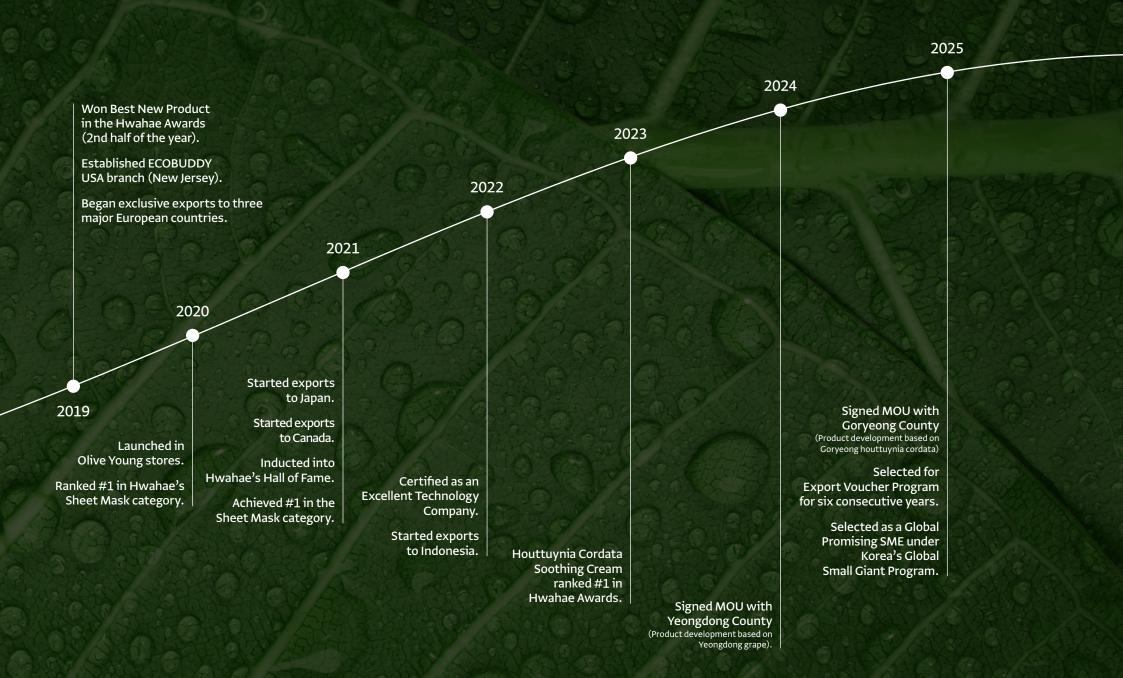
Harnessing the pure power of nature, we aim to create healthy and sustainable beauty.

allNATURAL



# Key Milestones that Shaped All Natural





COMPANY INTRODUCTION 2025 Brand Philosophy 7

# Creating Harmony and Synergy with All Natural

## Safe products

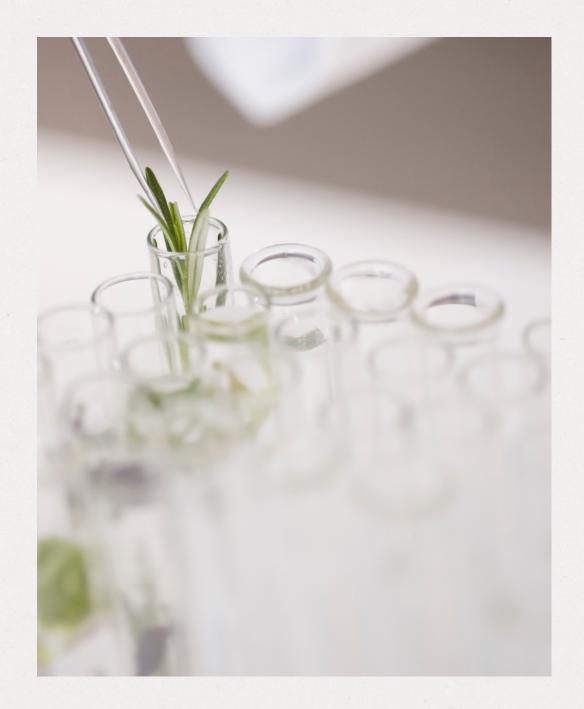
We develop and distribute safe, non-irritating cosmetics using natural extracts and natural preservatives, aiming to benefit both the people and the environment.

### A vision of the future

At a time when even the concept of natural cosmetics was unheard of, we had the foresight to believe in the long-term value of this industry. We have led the market and expanded globally since then.

## The happiness of sharing

Every month, we donate to organizations in need such as the Childfund Korea, Good Neighbors, and JTS, practicing small but meaningful acts of sharing.



COMPANY INTRODUCTION 2025 Brand Features 8

## **Brand Features**



# Localized Beauty with Regional Ingredients

We collaborate with Korean farms to develop skincare products using regional specialties like Yeongdong grapes and Goryeong houttuynia cordata.

Through MOUs, we secure a stable, sustainable raw material supply chain that revitalizes local economies and spreads the value of Korean local beauty.



# Clinically Proven High-Performance Clean Beauty

We do not stop at "natural origin." Our formulas use scientifically verified ingredients for maximum effectiveness,

With over 30% more concentrated natural ingredients than most brands, our products deliver real skin improvements with low-irritant, skin-friendly formulas that are safe even for sensitive skin.



## **Sustainable ESG Beauty**

We promote ethical consumption and environmental care by sourcing local ingredients and producing eco-conscious products.

We use eco-certified paper and soy ink to support sustainable, responsible beauty.







COMPANY INTRODUCTION 2025 All Natural's Natural Science Laboratory



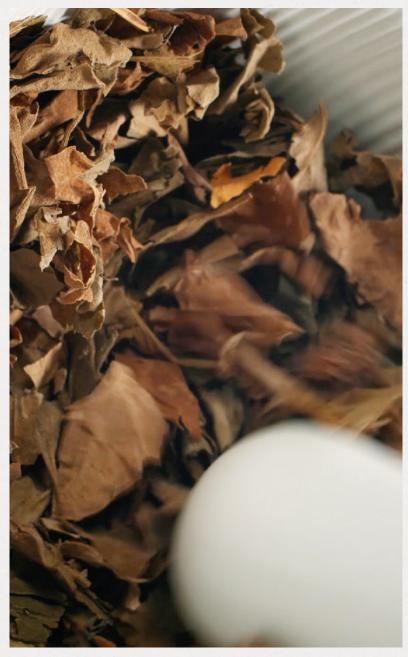
We believe in nature's **power to restore.** 

We believe in nature's **brilliance.** 

We believe in nature's vitality.



COMPANY INTRODUCTION 2025 All Natural's Natural Science Laboratory 10













**COMPANY INTRODUCTION 2025** 

All Natural's Natural Science Laboratory

# **MOU Partnerships with Local Governments MOU**

Development of eco-friendly, high-performance ingredients from regional specialties.



Signed an MOU with Goryeong County to utilize locally grown houttuynia cordata as raw material.





Signed an MOU with Yeongdong County to utilize locally harvested grapes for product development.



## **Laboratories and Certifications**

Domestic trademarks and patents, and additional certifications

#### **Trademark registration in Korea**













# Accreditation for dedicated R&D department



#### **Patent registration**







# Certificate of excellence in cosmetics development



# Certification as an approved exporter by item origin





## **Laboratories and Certifications**

Domestic trademarks and patents, and additional certifications

### International trademark registrations





































# **Product Clinical Testing Overview**



Houttuynia Cordata Mask Sheet non-comedogenicity test



Houttuynia Cordata Mask Sheet immediate hydration improvement test



Mask Sheet paraben-free preservative test



Houttuynia Cordata Care Serum non-comedogenicity test



Houttuynia Cordata Care Serum immediate hydration improvement test



Houttuynia Cordata Care Serum sensitive skin irritation test



Houttuynia Cordata Soothing Cream non-comedogenicity test



Houttuynia Cordata Soothing Cream immediate skinsoothing test



Blue Agave Pore Serum seven types of pore-related efficacy tests



Blue Agave Pore Essence Toner test on skin texture improvement and others



Blue Agave Pore Sleeping Mask test on stratum corneum turnover and additional effects

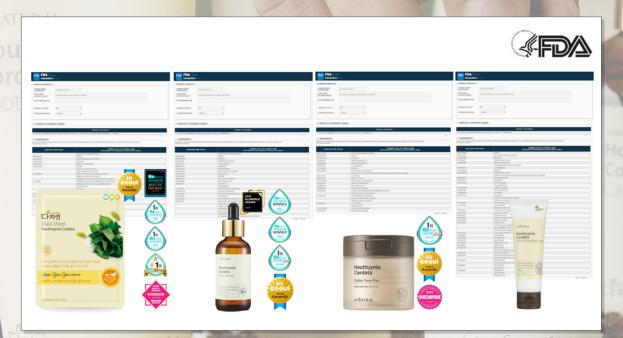


Blue Agave Pore Sleeping Mask test on stratum corneum turnover and additional effects

# **Global Product Registration**

United States, Japan

#### **United States FDA Product Registration**



### Japan Ministry of Health, Labour and Welfare Product Registration









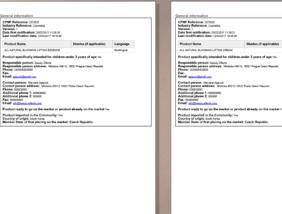
# **Global Product Registration**

## Europe, Vietnam

#### **Europe CPNP Registration**







### **Vietnam National Product Registration**



- Tits shin hing vi tin sin phics (Name of brand & produ
   Nhin hine (Rosel)
- ALL NATURAL

  2. Tip sin thirt (Product Name)
- 1.2 Tits sin phins (Product Name)

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- $13 \;\; \mathsf{Dush} \; \mathsf{sich} \; \mathsf{olc} \; \mathsf{dyng} \; \mathsf{hole} \; \mathsf{min} \; (\mathsf{List} \; \mathsf{of} \; \mathsf{Veriants} \; \mathsf{or} \; \mathsf{Shade}) \; \mathsf{Tits} \; (\mathsf{Nume})$
- Dang sản phẩm (Product typt(s))

  -Kem, thát trương, sôn, giế boộc dẫn đông triên đa (miết, tuy, châc............) (Creame, erundanou, lottous, giên nhi chui für dân (hanht, face, fort, etc.))

  -Sân phẩm chẳng shữa đa (Anti-wrinkle products)
- Mac dich sit dang (Intended use)
   Mil. It A. nov. 162021191092







## **Laboratories and Certifications**

Official award letter for Houttuynia Cordata Mask Sheet at the Hwahae Awards (notarization and apostille completed)

# 2018: Ranked No. 1 overall at the Hwahae Awards for All Natural Houttuynia Cordata Mask Sheet













# 2019: Ranked No. 1 in the sheet mask category at the Hwahae Awards for All Natural Houttuynia Cordata Mask Sheet













## **Laboratories and Certifications**

Official award letter for Houttuynia Cordata Mask Sheet at the Hwahae Awards (notarization and apostille completed)

### 2020: Ranked No. 1 in the sheet mask category at the Hwahae Awards for All Natural Houttuynia Cordata Mask Sheet













# 2021: Inducted into the Hwahae Hall of Fame for All Natural Houttuynia Mask Pack









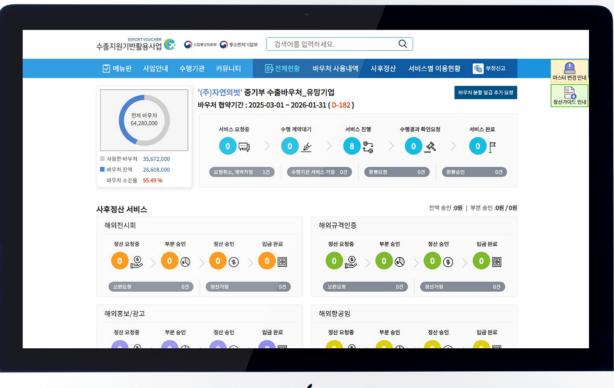




Certification

# Selected for Export Voucher Program for Six Consecutive Years

Certified by the Ministry of Trade, Industry, and Energy and the Ministry of SMEs and Startups, ECOBUDDY has been recognized as a global high-performing company through competitive annual selection for six consecutive years.



19





**COMPANY INTRODUCTION 2025** 

Certification 20

# Selected as Global Small Giant Company 1000+

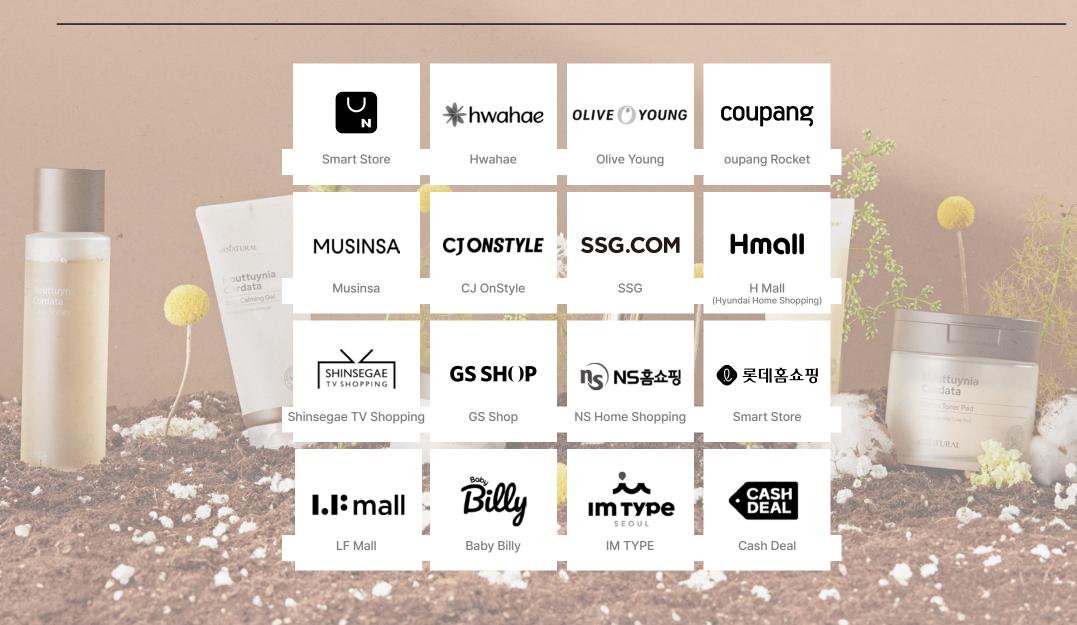
Selected as a "Global Small Giant 1000+ Project" company for 2025, certified by the Korea SMEs and Startups Agency.





COMPANY INTRODUCTION 2025 Sales Channel 21

## **Sales Channels**



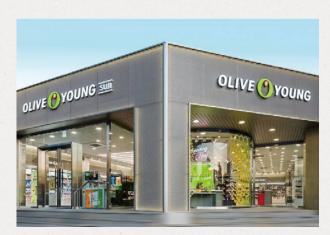
**COMPANY INTRODUCTION 2025** Sales Channel 22

## **Sales Channels**

#### Sales in H&B Store

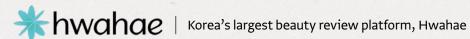


Available in over 1,300 Olive Young stores nationwide





#### Hwahae mobile app

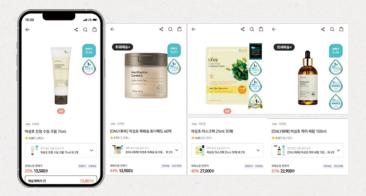


**Registered Users** 

Over 8.5 million

**Registered Reviews** 

More than 5.1 million reviews





4.62 **Average Rating** 

52,500 Average Rating

COMPANY INTRODUCTION 2025 Global

## **Global All Natural**

**Europe** | Spain, France, Italy, Germany, Switzerland, Czech Republic, Romania

#### MiiN cosmetic

A K-beauty specialty retail channel operating stores in five European countries: Spain, France, Italy, Germany, and Switzerland

#### **Beauty Effects**

Operating online and offline beauty item channels throughout Eastern Europe

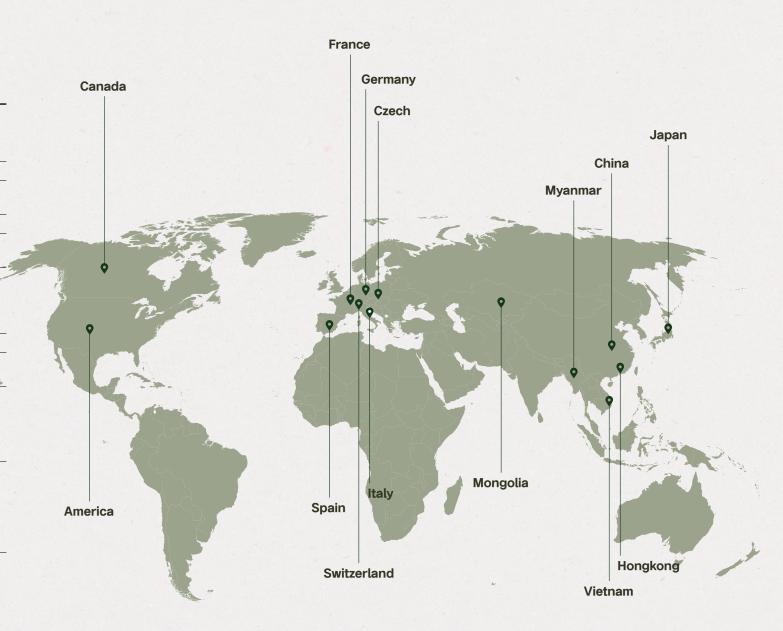
North America | United States, Canada

#### H MART / Oomomo

Entered H MART and Oomomo, which operate 70 stores across the US, and channels established by the US branch

Asia | Vietnam, China, Japan, Hong Kong, Mongolia, Myanmar

Entered offline variety shops and online channels throughout Japan, selling via local partners across countries through both online and offline channels while conducting local brand marketing. Canada, America, France, Germany, Czech, Spain, Switzerland, Italy, Mongolia, Myanmar, China, Vietnam, Hong Kong, Japan



23

**COMPANY INTRODUCTION 2025** Global 24

## Sales Channels | Export - Europe ( ) ( ) 🛑 🛟 📦













• In cooperation with a local company based in Spain, operating stores across six European countries including France, Italy, Germany, and Switzerland to run a specialized Korean K-beauty sales channel

• Key partner for expansion to Eastern Europe, operating online and offline stores across Eastern Europe with focus on the Czech Republic



















## North America | United States, Canada ( )



- Entered H MART, which operates 70 stores across the United States
- Entered Canadian offline channel Oomomo



### Asia | Japan



- Entered over 400 offline variety shops throughout Japan
- Operating official All Natural online mall
- Operating All Natural Instagram, X (formerly Twitter), and other social media channels

#### Vietnam, Indonesia





- Entered a variety of local on- and offline sales channels in Vietnam
- Entered Indonesian offline channel Sociolla
- Participated in local beauty expos and HTV broadcast interviews in Vietnam
- Participated in Vietnamese home shopping broadcasts to introduce and sell products

### Mongolia, Myanmar 🚺 🔀





- Entered local department stores and various offline stores in Mongolia
- Operating B2B and B2C through local partners in Myanmar
- Conducting SNS marketing through local influencers for brand promotion

COMPANY INTRODUCTION 2025 Product 25

## **All Natural Sheet Mask Line**

## Sheet masks infused with plant extracts on skin-hugging sheets

Developed as a professional clean beauty sheet mask line using local foods from each region as cosmetic ingredients to enhance skin's natural function and beauty.



# allNATURAL Houttuynia Mask Sheet

A soothing and moisturizing sheet mask with Goryeong Houttuynia Cordata extract and various natural ingredients, providing excellent calming effects.





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Centella Asiatica Mask Sheet

A gentle formula sheet mask that helps calm skin quickly and balance oil and moisture with Centella Asiatica Extract and Camellia Sinensis Leaf Extract.



Ginseng Mask Sheet

A nourishing sheet mask with saponins and six peptides extracted from ginseng, helping revitalize tired skin and improve elasticity.



Grape Sheet Mask

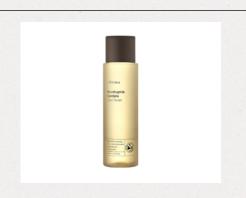
A slow-aging sheet mask made with Yeongdong grapes, with polyphenol extracts giving dull skin glow and radiance in a scent-boosting experience.



COMPANY INTRODUCTION 2025 Product 26

## All Natural Houttuynia Cordata Care Line

Rich in Houttuynia Cordata Extract to soothe sensitive skin and purify pores, this skincare line uses naturally derived ingredients to hydrate and strengthen skin barrier for moisturized, healthy skin.



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#### **Houttuynia Cordata Care Toner**

A refreshing toner that soothes the skin and balances oil and moisture.



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#### Houttuynia Cordata Care Serum

A hydrating serum that soothes sensitive skin and supports pore care.



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#### Houttuynia Cordata Moisture Care Cream

A moisturizing and calming cream that supplies hydration while soothing the skin.



#### allNΛTURΛL

#### Houttuynia Cordata Soothing Cream

A vegan soothing cream that provides immediate calming and a light moisturizing feel for irritated skin.



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#### Houttuynia Cordata Daily Calming Gel

A calming gel that soothes dry, sensitive skin while delivering hydration.



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#### Houttuynia Cordata Cotton Toner Pad

Toner pads that effectively calm irritated skin and refresh while moisturizing.



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#### **Houttuynia Cordata Cleansing Foam**

A weakly acidic cleanser that provides rich, dense foam for effective cleansing while keeping skin hydrated after washing.

# All Natural Ginseng and Grape Care Line

This product provides instant soothing and oil-moisture balance care with domestically grown Centella Asiatica Extract. It is a gentle skincare line that forms a moisturizing barrier to protect skin, safe even for sensitive skin



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#### Cica Toner

A toner with Centella Asiatica Extract and cica liposomes that offers comfortable hydration and refreshing glow.

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#### **All Natural Cica Lotion**

A lotion formulated with Centella Asiatica Extract, cica liposomes, and fermented black tea that soothes skin and provides hydration and nourishment.

# All Natural Ginseng and Grape Care Line

A natural functional skincare line developed using regional specialties like ginseng and grapes, offering effective and practical skin benefits.



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### **Ginseng Ampoule 3-Piece Set**

A set of ampoules combining Panax Ginseng Root Extract, saponins, and patented peptides to nourish skin deeply and help make skin firm and elastic.

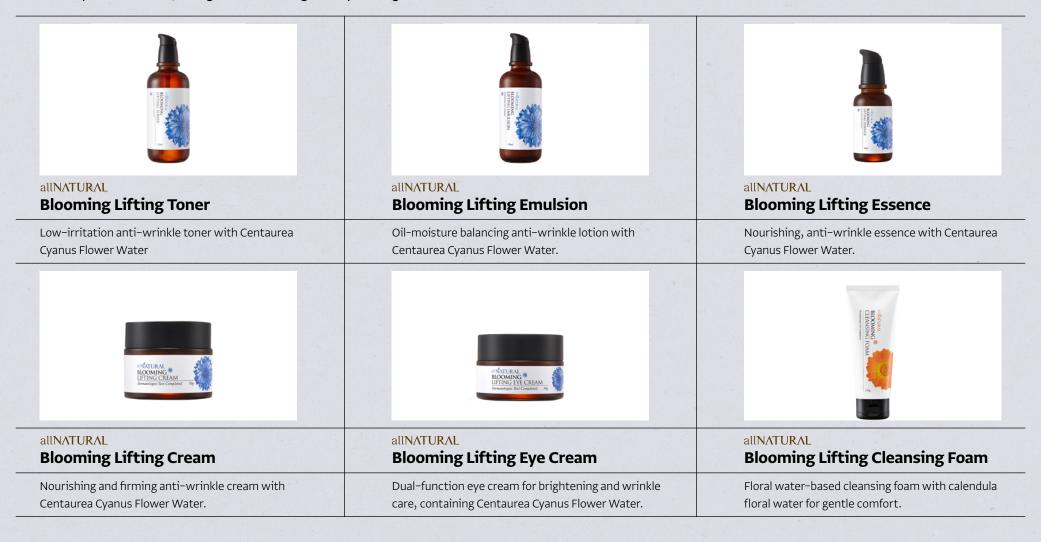
#### allNATURAL

#### **Yeongdong Grape Mist**

A mist containing Vitis Vinifera (Grape) Fruit Extract and patented peptides, offering hydration and clear skin tone. COMPANY INTRODUCTION 2025 Product 28

# **All Natural Blooming Lifting Line**

A functional anti-wrinkle skincare line using Centaurea Cyanus Flower Water instead of purified water, designed for firming and hydrating skincare.



Product 29

# All Natural Blue Agave Pore Care Line

A skincare line containing high amounts of domestic Agave Tequilana Extract for effective pore care to make skin firm and refined.



# allNATURAL Blue Agave Pore Essence Toner

A toner that removes dead skin cells and sebum from pores while replenishing moisture for clear complexion.



#### allNATURAL

### **Blue Agave Pore Serum**

A serum delivering freshness and firmness through synergy between blue agave and patented ingredients.



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## **Blue Agave Pore Sleeping Mask**

A pore-care sleeping mask that revitalizes tired skin with radiance and clarity.



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